



Rethinking Voluntary: A Holistic Enrollment Experience

According to MetLife's 10th annual Employee Benefits Trends report, 41 percent of surveyed employers say voluntary benefits are a significant part of a benefits strategy. Businessolver is focused on a comprehensive voluntary strategy that can deliver results for brokers, employers and employees.

Basic Definitions: What it Means to Us

Group Chassis

Voluntary benefits written on a group basis. The employer holds the contract – employees receive a certificate of coverage. Policies generally come with guarantee issue, are portable, and have the benefit of group rates.

Individual Chassis

Individually underwritten policies owned by the employee. Policies generally include medical underwriting, are portable, and are commonly utilized for long term care (LTC) and whole life insurance.

Single Sign On

Info in Benefitsolver is passed into another system in a secure environment by using a security token. The process ultimately saves employees time and eliminates the hassle of re-entering info.

Web services

An advanced connection between Benefitsolver and the carrier's system that allows information to be passed back and forth in a secure environment. The result is streamlined data processes that allow processes like EOI to be completed seamlessly within the enrollment.

Full Positive

Employees must go online or call in to enroll during the annual enrollment period. This enrollment strategy: creates awareness of all benefits available; drives higher participation in voluntary benefits; highlights tools available to understand benefit choices and employer contributions; collect updated beneficiary info; gather updated employee contact information; and offers employers the opportunity to drive change that aligns with a benefits strategy.

The Power of Technology

Advanced Connectivity: LiveKinnectSM

Technology can be the savior for complex processes like EOI that can keep new business off the books. Businessolver's proprietary LiveKinnectSM web services allows those processes to occur live within the enrollment to ensure that vital data is collected and business is processed quickly.



Group Life/ Disability	Voluntary/ Worksite	Decision Support	Retirement Estimator
Medical	Dental	Vision	Rx
401(k)	Wellness	Flex	Paycheck

Connections as of 6/17/15